

Message Text

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FM SECSTATE WASHDC

TO AMCONSUL BOMBAY

UNCLAS STATE 234820

E.O. 11652: N/A

TAGS: BFOL IN

SUBJ: INVESTMENT OPPORTUNITY-TIMBLO INDUSTRIES PRIVATE LIMITED,
GIA'S INTEREST IN RAZOR BLADE INDUSTRY

REF: BOMBAY'S T-2517 AND 2367

1. THE FOREIGN INVESTMENT SERVICES TAFF (FISS) CONTACTED U.S.
PRODUCERS OF SAFETY RAZOR BLADES REGARDING SUBJECT OPPORTUNITY.
FOLLOWING ARE THEIR COMMENTS ON SUBJECT PROPOSAL:

MR. BRYAN R. CARMICHAEL, PRESIDENT, WARNER-LAMBERT COMPANY,
MORRIS PLAINS, NEW JERSEY 07950, "WE HAVE AN INTEREST IN A TECHNICAL
ASSISTANCE AGREEMENT TO PROVIDE BLADE MANUFACTURING KNOW-HOW TO A
THIRD PARTY IN INDIA."; MR. CHARLES HERTIGEN, VICE PRESIDENT,
ARDELL RAZOR BLADE CORPORATION, 555 LEHIGH AVENUE, UNION, NEW
JERSEY 07083, "WE ARE NOT INTERESTED IN THIS VENTURE.";

MR. WILLIAM PLATZOEDER, GILLETTE COMPANY, PRUDENTIAL TOWER BUILDING,
BOSTON, MASSACHUSETTS 02199, "WE DO NOT GENERALLY LICENSE OUR
TECHNOLOGY TO ANYONE OUTSIDE OF OUR AFFILIATES AND PREFER TO HAVE
MANAGEMENT CONTROL ON ALL OF OUR INVESTMENTS."; MR. ROBERT MANDEL,
PERMA SHARP MANUFACTURER, 527 WEST 34TH STREET, NEW YORK, NEW
YORK 10001, "WE ARE NOT INTERESTED IN TRANSFERRING TECHNICAL KNOW-
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HOW TO FOREIGN COMPANIES."; AND MR. WESTLAKE, JR., CRYSTAL-X,

2ND & PINE, DARBY, PENNSYLVANIA 19023, "WE ARE NOT INTERESTED IN THIS VENTURE, HOWEVER WE ARE WRITING TO TIMBLO INDUSTRIES REGARDING THE PRODUCTS WE DO MANUFACTURE."

2. MR. WESTLAKE INFORMED FISS HE HAD TAKEN LIBERTY OF FORWARDING INFORMATION SENT HIM ON SUBJECT PROPOSAL TO U.S. COMPANIES, LOCATED IN NEW YORK, PRODUCING SAFETY RAZOR BLADES.

3. THE AFORMENTIONED COMPANIES INDICATED NO INTEREST IN SEEING INDIAN REPRESENTATIVE FROM TIMBLO INDUSTRIES PRIVATE LIMITED. INGERSOLL

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